

Who we asked

Schneider Electric interviewed commercial contractors, electricians, specifiers, and distributors. We received valuable feedback from users to C-suite executives who shared their unique switchboard experiences and explained how they spend time and resources to meet their customers' switchboard needs.



Top switchboard responsibilities

84%

Selecting switchboard options/ equipment for their customers 85%

Installing electrical products or systems

80%

Designing/specifying electrical systems and assessing availability

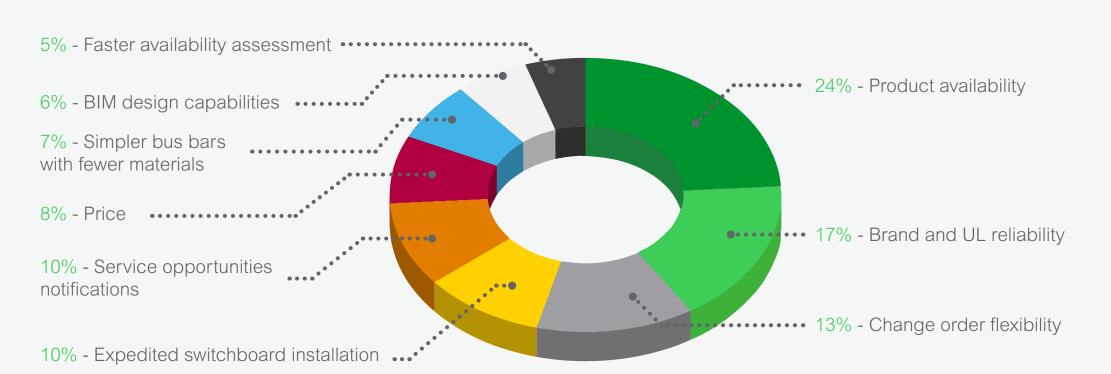
84%

Researching new equipment for customer quotes

Numbers represent feedback collected from Schneider Electric customers.

What they want

All respondents emphasized the need to reduce lead time for switchboard design, sourcing, and installation. They want the speed and flexibility to pivot for last-minute changes with reliable UL-listed inventory.





How we answered

Powered by EcoStruxure[™] digitization, Flex**SeT**[™] delivers speed, flexibility, and reliability at every stage of a design-build project to dramatically accelerate time to market and reduce project risks.

Value-add features



Real-time design configurator with BIM for fast BOM and quoting



Plug-on Neutral modules for each breaker changes after installation



UL/cUL approved assemblies and pre-assemblies for peace of mind



Installation kits take as few as two hours to assemble a switchboard with two people

The result



Faster Availability

Accelerates lead time from weeks to days with easier inventory selection and configuration.

and your customers.



Reliability You Expect

Built with quality assemblies our customers have come to expect from Schneider Electric.



Modular Flexibility

Allows on-the-fly design

Allows on-the-fly design updates and anticipates customers' future needs with modular connectivity.

In a recent Flex**SeT** demonstration, customers witnessed the above benefits firsthand, including how easily they can add new surge protection, ground fault monitoring, amperage capacities, metering logic, trip unit additions — and much, much more — by simply pointing and clicking a mouse.

much more — by simply pointing and clicking a mouse.

Visit se.com/flexset to learn how the FlexSeT switchboard

service model can deliver more switchboard ROI for you

Life Is On Schneider

its subsidiaries, and affiliated companies. All other trademarks are the property of their respective owners. 998-21689350_GMA-US



Who we asked

Schneider Electric interviewed commercial contractors, electricians, specifiers, and distributors. We received valuable feedback from users to C-suite executives who shared their unique switchboard experiences and explained how they spend time and resources to meet their customers' switchboard needs.



Top switchboard responsibilities

84%

Selecting switchboard options/ equipment for their customers

85%

Installing electrical products or systems

80%

Designing/specifying electrical systems and assessing availability

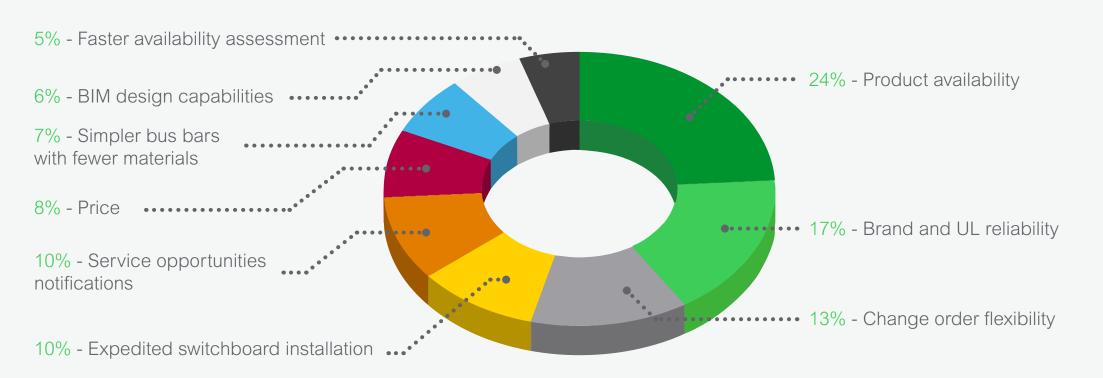
84%

Researching new equipment for customer quotes

Numbers represent feedback collected from Schneider Electric customers.

What they want

All respondents emphasized the need to reduce lead time for switchboard design, sourcing, and installation. They want the speed and flexibility to pivot for last-minute changes with reliable UL-listed inventory.





How we answered

Powered by EcoStruxure[™] digitization, Flex**SeT**[™] delivers speed, flexibility, and reliability at every stage of a design-build project to dramatically accelerate time to market and reduce project risks.

Value-add features



Real-time design configurator with BIM for fast BOM and quoting



Plug-on Neutral modules for each breaker changes after installation



UL/cUL approved assemblies and pre-assemblies for peace of mind



Installation kits take as few as two hours to assemble a switchboard with two people

The result



Faster Availability

Accelerates lead time from weeks to days with easier inventory selection and configuration.

and your customers.



Reliability You Expect
Built with quality

assemblies our customers have come to expect from Schneider Electric.



Modular Flexibility

Allows on-the-fly design

Allows on-the-fly design updates and anticipates customers' future needs with modular connectivity.

In a recent Flex**SeT** demonstration, customers witnessed the above benefits firsthand, including how easily they can add new surge protection, ground fault monitoring, amperage capacities, metering logic, trip unit additions — and much,

much more — by simply pointing and clicking a mouse.

Visit se.com/flexset to learn how the FlexSeT switchboard

service model can deliver more switchboard ROI for you

©2021 Schneider Electric. All Rights Reserved. Schneider Electric | Life Is On are trademarks and the property of Schneider Electric SE, its subsidiaries, and affiliated companies. All other trademarks are the property of their respective owners. 998-21689350_GMA-US